# frolic & courage

Plan well, have fun, travel the world!

## About frolic & courage



Antoinette Harris

Hi, I'm Antoinette Harris, the owner of frolic & courage, LLC! I'm a steadily growing nano-influencer based in the United States, Washington, D.C. area. My passion is to help aspiring travelers plan well, have fun, and travel the world to bucket list destinations through my research, recommendations, and practical advice. As the trusted go-to for travel information, I gained recognition and was featured earlier this year in the U.S. **News & World Report.** 

On my blog, YouTube channel, Instagram, and Pinterest pages, I post international and domestic travel vlogs and informational content sharing featured attractions, the best things to see & do at a destination, room tours, food & restaurant reviews, and practical tips to help my audeience the confidence and courage to plan their next trip. I look forward to connecting with your organization!

## **Audience Profile**

My primarily U.S. based audience is comprised of aspiring female and male travelers, married and single, between 25-54 years old who are actively planning and researching their next trip. They are college educated, financially secure, and eager to obtain a great return on their vacation investment given the limited time off from their 9-5 careers. Travel, culture, food, spa/salon visits, and finance are top interests.

Their desire is to travel and fully experience new domestic and international destinations, but are challenged by their lack of experience. Overwhelmed but determined and valuedriven, these decision makers turn to experienced travelers and trusted visual sources to inform their purchase decisions. They seek information that is detailed, clear, visually appealing, and realistic to finalize their itinerary. In sum, this is why my audience enjoys frolic & courage content!



## Let's Collaborate



There are a number of creative ways I can introduce your brand to my audience. My YouTube channel and blog are the most visited sites, followed by Instagram, Pinterest, and Facebook. From sponsored content and press/fam trips to detailed reviews and photography, let's work together to produce value for your business and my audience.

For example, my Viator Partners destination activities affiliate link conversation rate for the past 12 months is more than **triple (3.2%)** the industry average of .5 to 1%. I look forward to the possibilities that collaboration can bring!

## Key YouTube Stats

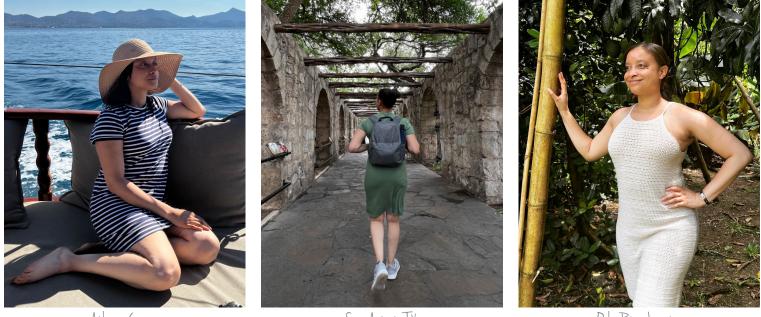
18-54 years old (84.2%)

impressions

video views

5.8M 820k+ 69.5% 52/48

U.S., U.K., Canada & Australia % male/female



Athens, Greece

San Antonio, TX

Ocho Rios, Jamaica

## Collaboration & Opportunities

### Press & Fam Trips

Accomodations, transportation, meals, tours

My audience loves when I share my international and domestic travels! Allow me to film and/or photograph your **beautiful destination**, accommodation, or service. I'll showcase the best your organization has to offer.

#### **Brand Ambassador**

Varies based on opportunity

I enjoy promoting services, destinations, and products from brands whose values naturally align with my audience and my own. Through prefered long-tern partnerships and affiliations, let's work together.

### **Sponsored Content**

*Natural integration varies by post + gifted item(s)* 

After experiencing your **products** and/or service, I'll organically post or share an in-depth **review** with my detail-loving audience. Option range from full, partial, or integrated content to mentions, placements, or giveaways on the platform(s) of your choice.

## Photography

High-quality images for print, web, and social media

From stunning accomodations and sumtuous meals to breathtaking sites and memorable activities, my high-quality indivudal or bundled licensed <u>images</u> will enhance your upcoming marketing requrements and motivate future clients towards a purchase decision.

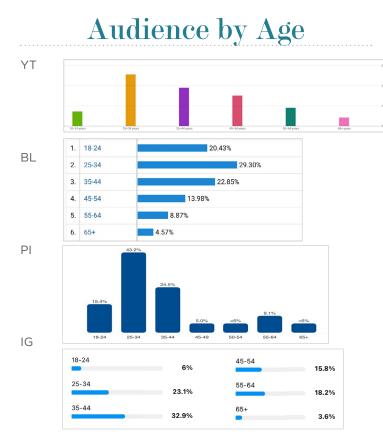
### **Additional Services**

Have something else in mind? Let's chat!

I'd love to collaborate with you on your brand's great idea. Whether it's a bundled package of deliverables, affiliate link, licensed photos, talent for shows, photos, or video campaigns, an interview, orpublic speaking engagement, or anything else you'd like to create. let's talk and explore the opportunties!

## **Detailed Stats & Analytics**

All traffic is organic. Stats are YTD. Updated as of 12/27/2023



## Views by Geography

United States	195,41
Canada	23,000
United Kingdom	20,648
Australia	7,341

1. 🔤 United States	1,101 (75.62%
2. 🚺 Canada	<b>66</b> (4.53%
3. III United Kingdom	<b>56</b> (3.85%
4. 🧱 Australia	<b>20</b> (1.37%

۱I	
<b>7</b> I	
. 1	

IG

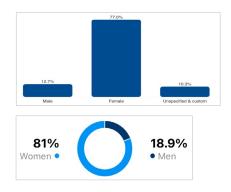
United States	57.8%
Canada	5.3%
India	3.3%
South Africa	2.9%

	81.7%
India	
	3.6%
Canada	
•	2.4%
Bangladesh	
-	1.2%

## Audience by Gender







## YouTube Views

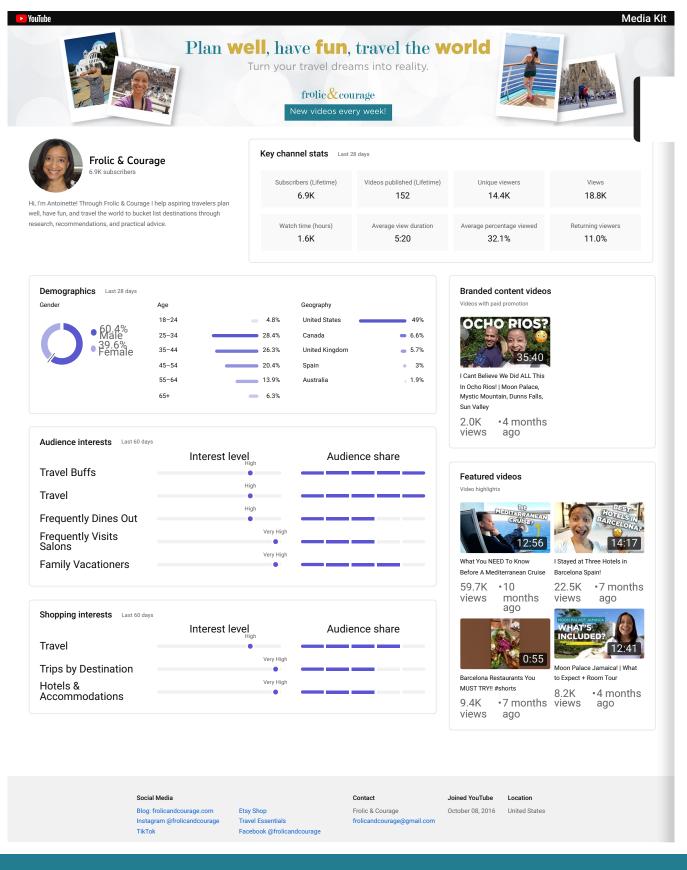
Views 🖄	Impressions A	Impressions click-through rate 🔬
820.4K	5.8M	5.7%

Impressions and how they led to watch time Data available Oct 1, 2018 – Dec 26, 2023 (1913 days)



# **Detailed YouTube Stats & Analytics**

All traffic is organic. Data current as of December 27, 2023.



## Impact & Conversation



#### thomas thorne 1 year ago

Greetings. My wife and I have been debating whether or not we wanted to do Chops for dinner on an upcoming cruise. We've eating there because we had the Key with a pre fixed menu. While we LOVED that restaurant, we were just really up in the air about the dinner menu.

#### .... well

Your video made up our minds ... Lol !!!!! We are DEFINITELY gonna do dinner at Chops now. Thank you for this review and keep those videos coming and CONGRATULATIONS on your anniversary !!!!!!

